1	Qualification Statement of
2	LON L. PETERS
3	Q. Please state your name, employer, and business address.
4	A. My name is Lon L. Peters. I am the President of Northwest Economic Research
5	LLC. My business address is 1050 Stoneridge Drive, Pasadena, California 91105.
6	Q. On whose behalf are you testifying?
7	A. I am testifying on behalf of the Sacramento Municipal Utility District, Turlock
8	Irrigation District, and the Transmission Agency of Northern California.
9	Q. Please state your educational qualifications.
10	A. I received the Bachelor of Arts degree in economics from Reed College in 1974,
11	and was elected to Phi Beta Kappa. I received the Master of Arts, Master of Philosophy,
12	and Doctor of Philosophy degrees, also in economics, from Yale University in 1976,
13	1978, and 1981, respectively.
14	Q. Please state your academic experience.
15	A. From 1976 to 1979, I was a Graduate Research and Teaching Fellow at Yale
16	University. From 1979 to 1980, I was a Guest Scholar at The Brookings Institution in
17	Washington, D.C., and taught economics at Goucher College, in Towson, Maryland.
18	From 1980 to 1982, I was Visiting Assistant Professor in the Economics Department at
19	Reed College, where I taught microeconomic theory, the economics of industrial
20	organization, and economic history. In the winter of 1984, I was a guest lecturer at the
21	School of Public Administration, at Lewis and Clark College in Portland. I have also
22	published and presented various papers in the fields of energy economics and economic
23	history. From 1991 to 1996, I was the Chair or Co-Chair of the Economics Section of the

BP-18-Q-JP03-03 Page 1 Witness: Lon L. Peters Oregon Academy of Science. From 2007 to 2009, I held a full-time appointment in the
 Economics Department at Reed College as Visiting Professor, where I taught economic
 theory, energy economics, and economic history, and supervised senior theses in
 Economics, Mathematics/Economics, and International and Comparative Policy Studies
 (Economics concentration).

6 *Q*. *Please review your experience in the electric utility industry.* 

7 Α. Since 1982, I have been employed in the electricity industry in various capacities. 8 From 1982 to 1983, I was an Economist in the Division of Rates of the Bonneville Power 9 Administration, and Chief of Wholesale Rates from 1984-86. From 1986 to 1994, I was Senior Economist at the Public Power Council, a trade organization representing 10 11 consumer-owned customers of Bonneville. In 1994-95, I was Executive Economist and 12 Director of the Portland (Oregon) Office of R.W. Beck, Inc. In 1996, I founded 13 Northwest Economic Research, Inc., which was active until 2016. In 2010-11, I was the 14 Senior Energy Economist at the Union of Concerned Scientists in Cambridge, 15 Massachusetts. In 2011, I accepted the position of Power Planning Manager at Glendale 16 Water & Power, in Glendale, California, and was promoted to Integrated Resources 17 Planning Administrator in 2013. In May 2016 I retired from Glendale Water & Power. 18 In August 2016, Northwest Economic Research LLC was organized in the State of 19 California to succeed Northwest Economic Research, Inc. 20 Please describe your experience at Glendale Water and Power. Q. 21 My responsibilities as Integrated Resources Planning Administrator and Power Α. 22 Planning Manager included the following: overall management of all electricity and fuel 23 supplies; management of leased transmission rights, transmission ownership rights, and

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1 fuel transport contracts (tenor of transactions: real-time through long-term); replacement 2 of the Energy Trading and Risk Management system; development and implementation 3 of risk management policies, practices, and procedures; revision of the cash reserve 4 policy; support for Official Statements; management of carbon allowance inventory and 5 divestiture from coal; support for cost-of-service analysis for retail rates; negotiation of 6 agreements for distributed solar generation; design and implementation of a feed-in 7 tariff; negotiation of a Balancing Area Authority Services Agreement with the Los 8 Angeles Department of Water and Power (LADWP) and a new transmission service 9 agreement with LADWP; negotiation of energy storage acquisition; studies of the 10 economics of distributed energy resources in Glendale; testimony before FERC on 11 LADWP's Open Access Transmission Tariff; planning for acquisition of replacement 12 power supplies during repowering of local generation; economic analyses associated 13 with repowering of local generation (natural gas and landfill gas); negotiation of a 25-14 year PPA for acquisition of firmed renewable energy; management of state and federal 15 reporting obligations; project manager for GWP's 2015 Integrated Resource Plan; 16 litigation support (multiple transmission disputes); supervision of outside consultants; 17 analyses and negotiations supporting long-term acquisition of renewable resources, 18 including acquisition of transmission capacity and ancillary services; analyses and 19 strategies for repowering existing local and remote generation resources; analyses and 20 tactics for compliance with California state carbon (cap/trade) regulations and Renewable 21 Portfolio Standards; (re)negotiation of generation, transmission, and assorted related 22 contracts; preparation of annual and monthly budgets for external and internal generation 23 and transmission projects; evaluation of options for balancing area services; evaluation

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of energy storage systems and negotiation of related contracts; representation of City on
multiple committees related to ownership and operation of existing generation and
transmission resources; coordination of energy strategies and tactics with other similarlysituated municipal utilities in southern California; oversight of contractors providing
economic, legal, and technical services; analyses in support of billing disputes; and
regular briefings of senior management. *Q. Have you previously testified as an expert witness?*

A. Yes. I have testified over thirty-five times before the Federal Energy Regulatory
Commission, BPA, state commissions, state and federal legislative bodies, in arbitration
and similar proceedings, and in state and federal courts.

11 Q. Are you a member of any professional organizations?

12 A. Yes. I am a member of the American Economics Association, the Economic

13 History Association, and the Economic History Society.

14 *Q*. Does this complete your qualification statement?

15 A. Yes.