

1 QUALIFICATION STATEMENT OF

2 GREGORY C. GUSTAFSON

3 Witness for Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Gregory C. Gustafson. I am employed by the Bonneville Power  
6 Administration (BPA), 905 NE 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am a Public Utilities Specialist in the Power Products, Pricing, and Rates Group in  
9 Power Services.

10 *Q. Please state your educational background.*

11 A. I received a Bachelor of Science degree in Animal Science from Washington State  
12 University (WSU) in 1966, and a Master of Arts in Agricultural Economics from WSU in  
13 1968. I graduated from the University of California at Berkeley in 1973 with a PhD in  
14 Natural Resource Economics.

15 *Q. Please summarize your professional experience.*

16 A. I have worked at BPA since 1988. During 1988, I worked as a Financial Analyst in the  
17 Exchange Branch of BPA's Office of Financial Management. My responsibilities were  
18 in research, analysis, and forecasting of revenues and Average System Costs (ASCs) in  
19 the operation of BPA's Residential Exchange Program.

20 From 1989 to 1991, I was a Public Utilities Specialist in the Resource Planning  
21 Branch of BPA's Office of Energy Resources. During this period, I was a team leader  
22 responsible for coordinating the development of BPA's 1990 Resource Program. The  
23 Resource Program was BPA's formal resource acquisition plan for meeting future  
24 demand for electricity in the Pacific Northwest. This work involved defining, evaluating,  
25 and documenting near-term resource program budgetary decisions and long-term  
26 resource plans.

1  
2 From 1991 to 1994, I was a Public Utilities Specialist in the Commercial Programs  
3 Branch of the Office of Energy Resources. I had lead responsibility for: (1) analyzing the  
4 economics of electric energy use and cost control in commercial buildings; and (2) analyzing  
5 the cost-effectiveness of BPA's commercial conservation programs.

6 From 1994 to 1996, I worked as a Public Utilities Specialist in Pricing, Marginal  
7 Cost, and Ratemaking in the Product Development Group in Marketing. My  
8 responsibilities included development and analysis of product costs and pricing.

9 Since 1997, I have worked as a Public Utilities Specialist in Power Products,  
10 Pricing and Rates, and currently in Power Rates and Implementation. My primary  
11 responsibilities have been in PF rate design, BPA's industrial margin study, rate impact  
12 analysis, and energy price information.

13 Prior to my employment at BPA, I was employed as a Senior Analyst with Evaluation  
14 Research Corporation in Portland, Oregon, from 1985 to 1987. I was responsible for  
15 conducting process evaluations (analysis of program delivery, incentive structure, cost  
16 control, marketing, and administrative procedures) of energy conservation programs in the  
17 Northwest. From 1973 to 1984, I was employed as an Economist by the Economic Research  
18 Service of the U.S. Department of Agriculture in Washington, D.C., and Corvallis, Oregon.  
19 During this period I was a Project Leader and Analyst of state and local rural land use  
20 policies and related land economics issues.

21 *Q. Please state your experience as a witness in previous proceedings.*

22 *A.* In 1996, I was a witness on a panel to establish BPA's industrial power spot gas rate. In  
23 2000, I was a witness in the BPA rate proceeding to adjust the 1996 Unauthorized Increase  
24 Charges. In BPA's 2002 rate proceeding, I was a witness on the Low Density Discount  
25 panel. In BPA's 2007 rate proceeding, I was a witness on the Low Density Discount panel  
26 and the DSI panel.