

1 QUALIFICATIONS STATEMENT OF

2 MARK C. SYMONDS

3 Witnesses for Bonneville Power Administration

4 *Q. Please state your name, employer, and business address.*

5 A. My name is Mark C. Symonds. I am employed by the Bonneville Power Administration
6 (BPA), 905 NE 11th Avenue, Portland, Oregon.

7 *Q. In what capacity are you employed?*

8 A. I am an Account Specialist in BPA's Long-Term Purchases and Sales section. I am
9 responsible for developing analysis of service options for BPA's direct-service industrial
10 customers (DSIs).

11 *Q. Please state your educational background.*

12 A. I received a Bachelor of Arts degree in Economics, International and Development
13 concentration, and a minor in Political Science from University of New Hampshire in
14 May 1996. My degree program included graduate level coursework in Economics and
15 Political Science. I was a member of the University Honor Program and recipient of the
16 Dean's Scholarship.

17 I am also a Certified Energy Manager and member of the Association of Energy
18 Engineers.

19 *Q. Please summarize your professional experience.*

20 A. From November 1996 through June 2000, I progressed to the position of consultant,
21 Energy – Global Strategy Practice with PHB Hagler Bailly, a consulting firm in
22 Arlington, VA. My work focused on maintaining and evolving a proprietary knowledge
23 base of international independent power projects. Using the information I developed, I
24 provided industry leading market intelligence on the sector and evaluated and
25 recommended strategic options for international subsidiaries of major U.S. gas
26 companies and electric utilities.

1 From June 2000 through October 2000, I was a manager for energy Leader.com,
2 an Internet start-up in Washington, DC. I developed financial pro forma for the
3 company's prospective procurement hubs.

4 From November 2000 through July 2007, I was a consultant with Pace Global
5 Energy Services, an energy consultancy headquartered in Fairfax, VA. My work
6 focused on designing, managing, and implementing competitive retail electric power
7 procurements for large industrial clients of the firm. In 2003, I became the power
8 procurement team lead, managing staff conducting retail electric power procurements
9 valued in excess of \$100 million in 16 deregulated markets nationwide for large
10 industrial clients. I also directed strategy engagements and risk-integrated resource
11 plans for industrial and government clients, identifying over \$10 million in distinct
12 energy savings and cost avoidance initiatives resulting from evolving market
13 opportunities and regulatory structures, including SMD, RTOs, demand response, and
14 retail unbundling.

15 In 2004, I was promoted to the position of account executive to direct the firm's
16 energy management engagements with a leading poultry processor, a diversified
17 industrial and a packaging firm with a combined energy portfolio exceeding \$300
18 million. These engagements included data management and analysis, strategic energy
19 purchasing, and energy efficiency and reduction advice. I also coordinated the energy
20 risk management advisory service for one of the largest public water projects in the
21 country to establish a gas and power hedging program consistent with the organization's
22 risk management policies and procedures.

23 In August 2007, I assumed my duties at Bonneville Power Administration as an
24 account specialist. My focus has been on evaluation of DSI service alternatives and DSI
25 contract negotiation; costing and contract negotiation associated with new, long-term
26 resource alternatives; costing of new resources for long-term resource planning; and

1 long-term pricing structures for prospective resources in BPA's future Tier 2 rate
2 products.

3 *Q. Please state your experience as a witness in previous proceedings.*

4 *A. I have not served as a witness in prior proceedings.*
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